



Transforming the legal review process for agile teams

BLUEFACE

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CEDTL

Challenge: Resource Drain

Collecting screens for legal review is a burden on developers, content strategists, and team leaders.

Man-hours spent on most recent review:

66 hours of content strategist's time, chasing slides, explaining needs, waiting for help, reviewing screenshots, requesting replacement screenshots, assembling document, annotating document, updating legal SME, shepherding revisions, running QA, etc.

18 hours of developers' time

About ~6 hours of various other people's time

16 hours of legal team's time

Current cost per annum: \$576,000

Cost: ~\$12,000 per review per team

Frequency: ~Monthly

Number of teams: Currently 4, soon to be 25

Challenge: Time to Market

The legal team struggles to understand the context of each flow. Their **confusion leads to wasted time** as they try to understand the logic of the screens. They ask questions about functions beyond the scope of legal review, but they don't know their questions are unnecessary until they ask.

Challenge: Scalability Constraints

The most recent review was exceptionally large. However, we are iterative, and we can expect that future reviews will occasionally be as large.

We're not the only CEDTL team striving to work better with the legal team. **The other journeys that are already here and the ones coming on board in upcoming quarters will all experience the same issues as we do.**

We should address this now because it's not going to get better on its own.

Solution: Buy or Build a Better Way

A flowchart that lets users attach files to decision points would help the legal team understand context. Workflow functions would automate the feedback process.

Buy

Only one product could be found that allows attachments. [Edraw Flowchart Maker](#) is \$2450 for a perpetual license for 50 users. This product would speed time to market, but since it lacks workflow automation or other advanced features, it doesn't solve our triad of troubles.

Build

The alternative is to build a system that serves our unique needs now and in the future.

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Solution: BlueFace

BlueFace is a system designed to work in both the unique environment of the lab and the traditional environment of the legal review team.

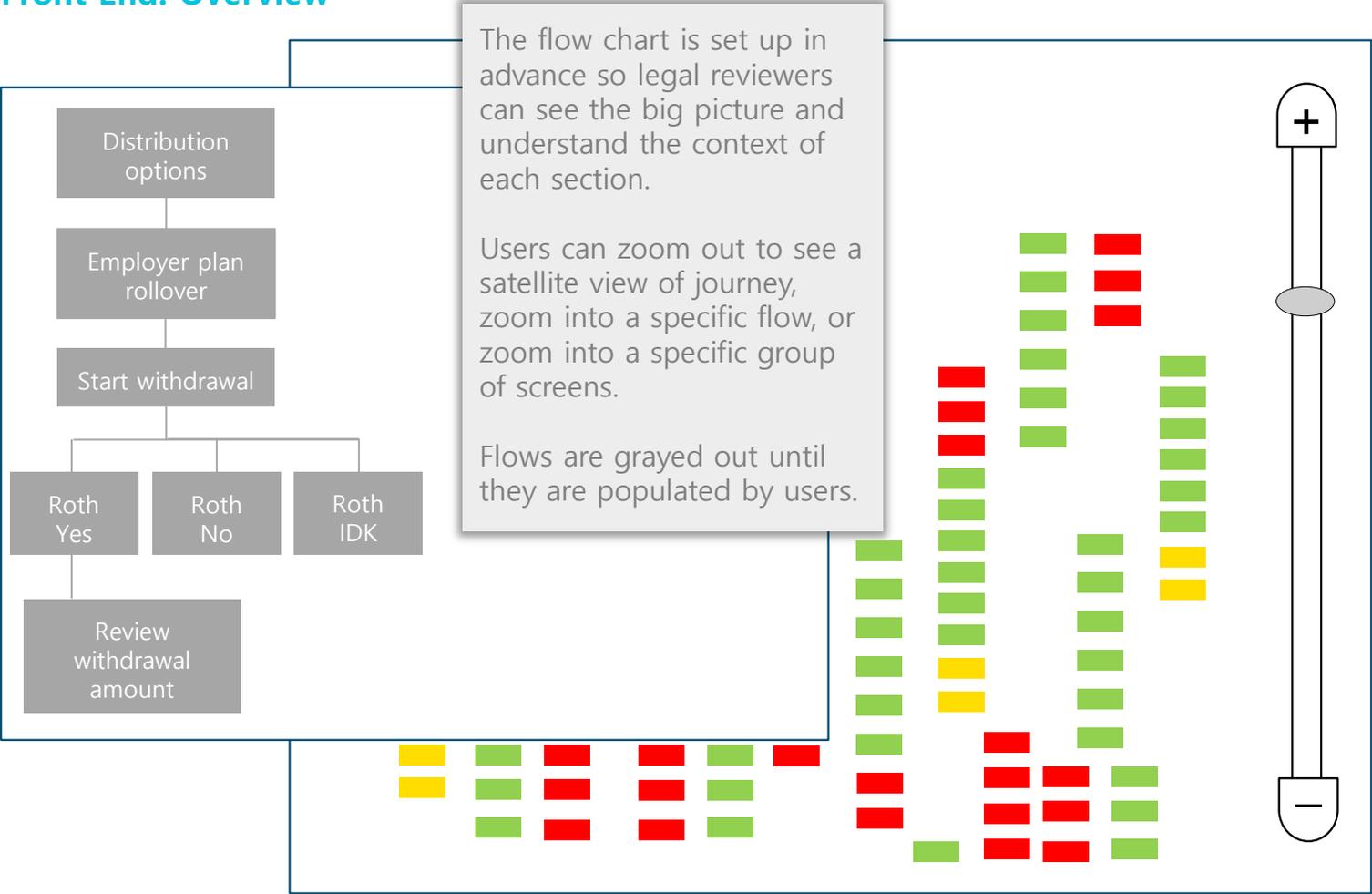
BlueFace Benefits

- Stakeholders can provide input and become involved with the dev process so they have a sense of ownership and a desire for the product to succeed
- The system can be accessed via TRP's SSO system for ease and a good CX for the legal team
- Built-in features can introduce Legal to some digital services (risk categorization, pre-approved content) so they are somewhat more prepared when the digital transformation reaches their department. That's good for T. Rowe Price overall.

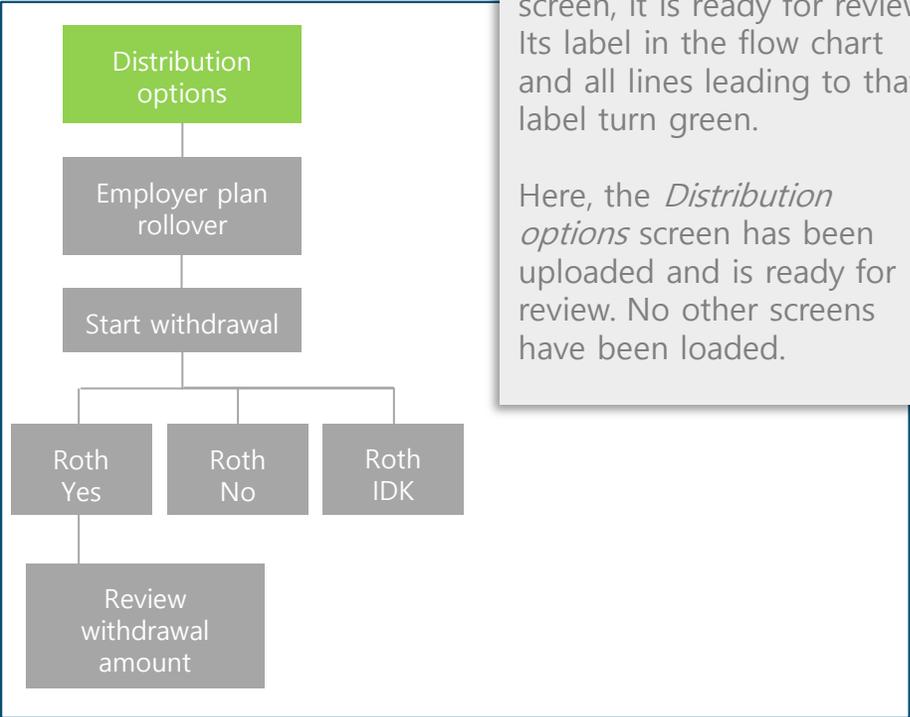
BLUEFACE

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Front End: Overview



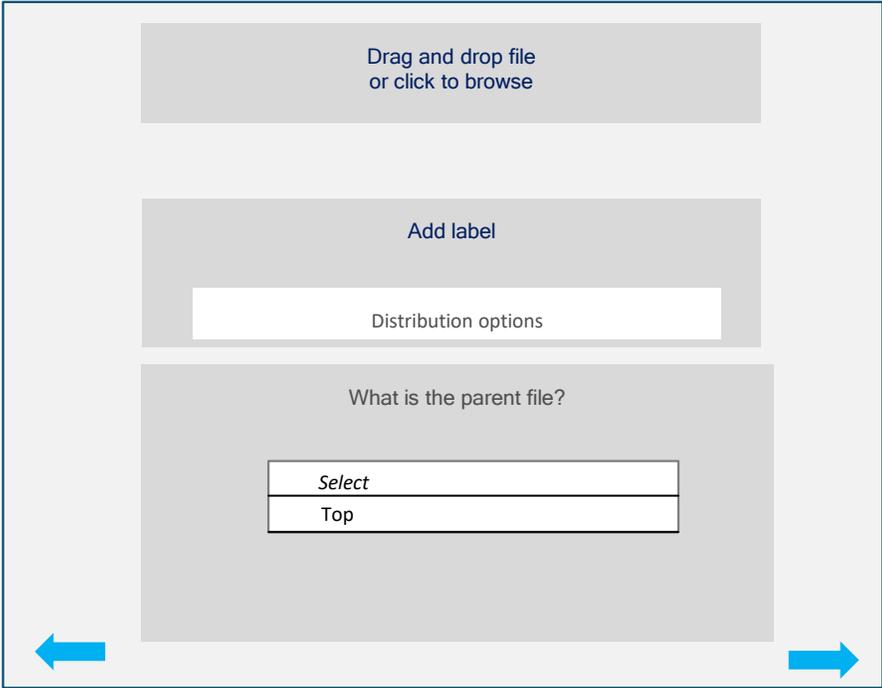
Front End: Ready for review



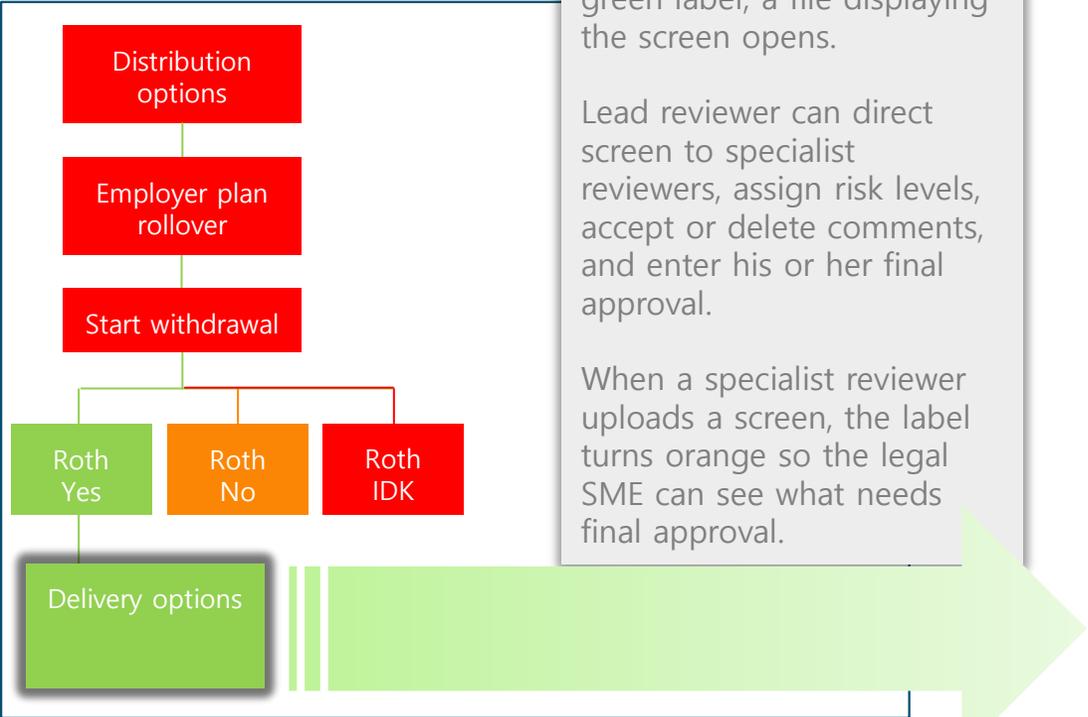
When a user uploads a screen, it is ready for review. Its label in the flow chart and all lines leading to that label turn green.

Here, the *Distribution options* screen has been uploaded and is ready for review. No other screens have been loaded.

CEDTL Back End: Adding screenshots



Front End: Review workflow



When a reviewer clicks on a green label, a file displaying the screen opens.

Lead reviewer can direct screen to specialist reviewers, assign risk levels, accept or delete comments, and enter his or her final approval.

When a specialist reviewer uploads a screen, the label turns orange so the legal SME can see what needs final approval.

Legal Team Back End: Comment features

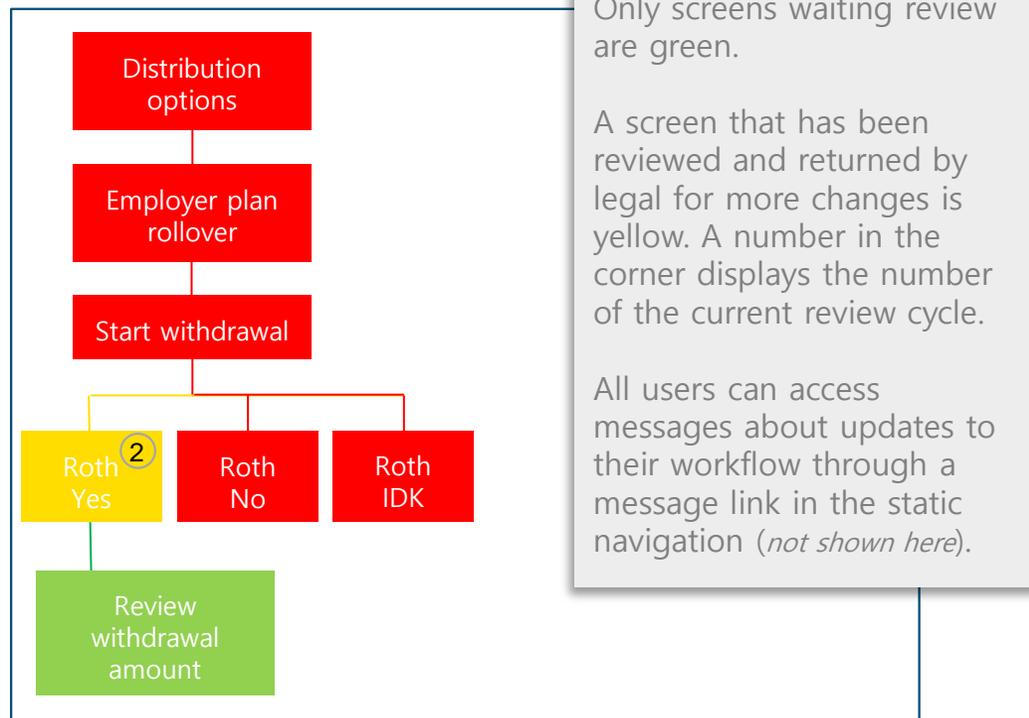
Send to: Autofill reviewer by name or specialty
Or select from list of legal reviewers

Approved

Save

- Comments enabled
- Searchable
- Risk assignment
- Legal admin can approve/delete comments
- 1-person sign-off for single source of truth

Front End: Review workflow



The Trials & Tribulations of Collation

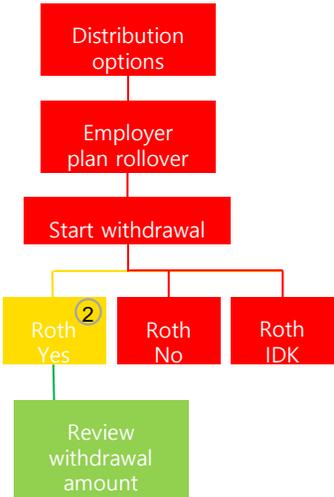
While most people would assume that negotiating details with legal is the hardest part of the legal review process, the real friction occurs in the collection and collation of screenshots. Managing screenshots is:

- Time-consuming
- An error-prone process
- Difficult to govern over multiple revisions

Legal review is not the only reason we collect screenshots. We also share them with the TRP proofreading team and use them ourselves to identify gaps and redundancies in our flows.

We need an easy way to create screenshot collections that we can use with confidence.

CEDTL Back End: Collation features



Admin can edit flows by clicking on a square, dragging it, clicking inside to edit title, right-clicking to delete, etc.

Admin can also manually change the colors of squares to force them back to an earlier stage (i.e., turn a revised red square into a green review square).

Collate: All Partial starting with:

Save collation to:

Send collation to:

- Distribution Options
- Second Level File 1
- Second Level File 2

Top and 2nd levels display first. When a second level file is selected, the widget expands to display files in the level below that file—ad infinitum.

Authorized users in legal, proofreading, journey, etc. User permissions managed by admin.

Pre-Approved Content Library: Overview

The screenshot displays a document review interface. On the left, a form asks "How would you like your cash distribution delivered?" with options for "USPS" (5-7 days) and "Express" (2-3 days). On the right, a "Library" section contains pre-approved content snippets such as "Expect delivery in 5 to 7 days via First-Express delivery takes 2 to 3 days after Net Unrealized Assets, which are asset Please talk to your tax adviser or legal Your self-directed brokerage account Your plan requires a XX-day waiting pe Your plan may offer additional distribu I understand that if my plan balance is I certify that the information I provide Please carefully read the notice of you Checks are generally sent to the addre If you have questions or would like to" and a "+ Add preapproved content" button. At the bottom, a blue bar contains a "Send to:" field with an "Autofill reviewer by name or speciality" dropdown, an "Approved" radio button, and a "Save" button. Below the dropdown is another dropdown labeled "Or select from list of legal reviewers".

We re-use some small pieces of content regularly.

- Content strategists struggle to ensure consistency
- Legal team wastes time checking same phrases repeatedly

A library of pre-approved content will resolve those issues and drive:

- Consistency across journeys
- Knowledge transfer from legal to content strategists
- A faster legal review process.

Pre-Approved Content Library: Add content

The screenshot displays the 'Pre-Approved Content Library' interface. A pop-up window titled '+ Add preapproved content' is open, featuring a text input field with the placeholder 'Enter text here' and 'Cancel' and 'Save' buttons. A red arrow points from the 'Save' button to the '+ Add preapproved content' button in the library list. The library list contains several text items, with the '+ Add preapproved content' button circled in red. Below the library list, there is a 'Send to:' section with a text input field for 'Autofill reviewer by name or speciality', a radio button for 'Approved', and a 'Save' button. Another text input field below it says 'Or select from list of legal reviewers'.

To paste, click cursor where phrase is desired, then double-click on library.

To add new content, click on +Add preapproved content, enter text in pop-up, and save.

Pre-Approved Content Library: Content approval workflow

When content is added, an alert is sent to the content strategist, who will check for grammar, sentence structure, and consistency.

Admin can edit the new content to improve grammar or sentence structure.

Legal creator can check the changes for correctness.

Alert!

New content
has been added
to library

[Review Now](#)

Content strategist alert

Alert!

Your recent content
has been revised

[Review Now](#)

Legal contributor alert

+ Edit preapproved content

Revised text displays here

[Cancel](#)[Save](#)

Pre-Approved Content Library: Pre-approved content in use

The screenshot displays the T. Rowe Price client portal interface. The main content area shows a distribution form for a 'COOSTOD WORKPLACE PLAN'. A yellow box highlights the 'Delivery Method' section, which includes options for 'USPS' (delivery normally 5 to 7 days) and 'Express' (delivery normally 2 to 3 business days after processing). The sidebar on the right features a 'Pre-Approved Content Library' with several pre-approved text snippets, such as 'Expect delivery in 5 to 7 days via First-Express delivery takes 2 to 3 days after Net Unrealized Assets, which are asset Please talk to your tax adviser or legal Your self-directed brokerage account Your plan requires a XX-day waiting pe Your plan may offer additional distribu I understand that if my plan balance is I certify that the information I provide Please carefully read the notice of you Checks are generally sent to the addre If you have questions or would like to'. Below the library is a '+ Add preapproved content' button. At the bottom of the form, there is a 'Send to' field with an 'Autofill reviewer by name or speciality' dropdown, an 'Approved' radio button, and a 'Save' button.

When a screen includes pre-approved content, that content is enclosed by a yellow box.

Legal reviewers retain the ability to review the pre-approved content for context, but they are relieved from the need to perform a word-by-word examination.

Roles: Overview

- UX Designer
- QA
- Content Strategist
- Legal

Roles: UX Designer

- Creates and updates the flow during the development process

Currently, we only capture the flows on paper, which prevents us from sharing or re-using them. We should be capturing them digitally as a best practice anyway.

Roles: QA

- When a QA person signs off on a screen, they take a screenshot and upload it

QA currently looks at every screen, so this additional step should be easy to add into their process.

Roles: Content Strategist

- Shepherds the process, ensuring that everyone is doing their part
- Manages roles and permissions in the application
- Annotates screenshots as necessary to help provide context for legal team
- Revises content in response to legal's guidance and reports back to them on completion
- Uploads collated screen collection to AdMaster
- Reviews and revises library of pre-approved content for grammar, sentence structure, and consistency.

Roles: Legal team

- Each team's legal SME is the only person who can mark a screenshot as *Approved*
- Legal SME directs screenshots to specialized legal reviewers as necessary and follows up to ensure timely responses
- Legal SME works with specialists to ensure risk is properly categorized
- Legal SME and specialists can all add to library of pre-approved content



THANK YOU